



GOVERNMENT OF BALOCHISTAN
AGRICULTURE & COOPERATIVE DEPARTMENT

MINUTES OF THE REDRESSAL OF GRIEVANCES COMMITTEE MEETING HELD ON 16th April, 2021 IN THE OFFICE OF ADDITIONAL SECRETARY (DEV.), AGRICULTURE, AND COOPERATIVES DEPARTMENT, QUETTA TO DISCUSS THE COMPLAINT LODGED BY M/S MULTILINE ENTERPRISES, LAHORE ON DECLARING IT UNRESPONSIVE IN A BID FOR PROCUREMENT TRACK TYPE TRACTOR(BULLDOZERS).

In pursuance of the C/P No 410/21 title Multiline Enterprises Vs Government of Balochistan and other vide order dated 25-03-2021, a meeting of complaint Redressal Committee was held on 16th April, 2021 under the Chairmanship of Additional Secretary (Dev.) to discuss the complaint lodged by M/S Multiline Enterprises, Lahore on declaring it unresponsive by the Technical committee in a bid for purchase of Track Type Tractor (Bulldozers).

2. The following attended the meeting :-

- 1- Mr. Imran Khan,
Additional Secretary (Dev.),
Agriculture & Cooperatives Department, Quetta.
- 2- Mr. Syed Bashir Ahmed Agha
Director HQ Agric. Engg./Chairman Procurement Committee
- 3- Mirza Entesham Ullan
Section Officer (Dev.)
Agriculture and Cooperatives Department, Quetta.
- 4- Mr. Zubair Haseeb,
Asstt. Agricultural Engineer (P&D),
Agricultural Engineering Department, Quetta.
5. Representative of the M/S Multiline Enterprises Lahore

3. The chair welcomed the participants and asked them to present their case one by one. First the representative of the M/S Multiline Enterprises was asked to apprise the committee about its grievances. The Representative said that it has long been victimized through various attempts in past and also this time to keep him out of the competition. He presented following arguments in his favor:

- a) The partiality started when his competitor presented a document of Pakistan Navy where he was declared security wise not cleared and on the basis of that letter the Ex-DG Engg. wrote to the Admin Department that the company is blacklisted.
- b) He alleged that deliberately financial bid on 26th January was not opened and date was extended because he was lowest and could win the contract.
- c) Further it was contended that after expiry of Bid validity the company was asked for extending the validity of the bid on 1st Feb 2021 and in support showed the dispatched letter envelop. The firm did not reply to the letter because the validity was expired and afresh bids should have been invited.

d) It was alleged that its competitor managed to raise another objection by raising the issue of certificate of SECP of different company. In support he confessed that there are two companies of M/S Multiline one in the name of Multiline Enterprises Pvt Limited and other in the name of Multiline Enterprises. Then he presented a contract agreement between the two companies where they made a consortium and put forth that being a consortium any of the document is acceptable

4. After finishing their arguments, the chair asked the representative of the procurement committee to clarify their position.

5. Mr. Bashir Agha the chairman of the procurement committee replied to the observations of M/S Multiline Enterprises one by one.

- i. He said that the committee took every precaution to keep the bidding neutral and transparent that is why no unilateral step was taken until the firm was given enough time to respond. That is why Navy authorizes and the bidder was asked to submit their reply and after satisfaction did not take any step against the bidder.
- ii. To second observation he said that Admin Department approached the Hon'ble Chief Minister for enhancement of funds which was later on approved by the H.C.M. The ACS assured during a meeting for enhancement of allocation and suggested to extend the date of opening of the tender. In support he presented the authorization of another Rs.500 million in the project.
- iii. To third observation it was apprised to the forum that after expiry of validity period under section 30 (3) of BPPRA Rule 2014 both the firms were asked to submit their consent to extend validity to their already submitted financial bid, they then presented the copy of Multiline where they have given their consent. The representative of M/S Multiline Enterprises declined to own the letter.
- iv. Responding to the fourth observation the forum was informed that after declaring the M/S Multiline Enterprises as responsive, another anomaly in the documents of the firm was pointed out by M/S Allied Engineering Services Karachi. It was revealed that the firm is registered in SECP in the name of Multiline Enterprises (Pvt) Limited and in FBR in the name of Multiline Enterprises. Upon revelation meeting of the technical committee was recalled and document of the firm was again checked, the same discrepancy was found. The firm was then approached to clarify its position within three days but despite writing two times, the Firm did not reply, then unanimously for not conforming to the mandatory factor of the bidding document at S#3 at page 06 and S.No 3 at Page 7 regarding registration with Security Exchange Commission of Pakistan the firm has been declared unresponsive.

6. The statement and documentary proofs submitted by the complainant and the replies of the procurement committee has been examined thoroughly. The mala-fide intention of the procurement agency for keeping the firm out of the competition was out of question as the firm was technically declared responsive and case of the Navy was handled patiently after affording

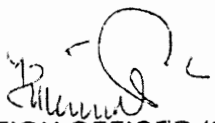
enough time to the firm to submit their response. After expiry of validity period the firm submitted its validity but did not accept it. The procurement committee intimated that the letter of consent to accept the extension of validity was received through whatsapp message from the firm's manager. The firm declined to accept the whatsapp letter. Even if the contention of the firm is accepted that they did not respond to the letter that goes against them because they need to reject or accept it under BPPRA rule hence by not replying to the letter of the procurement committee it made itself out of the competition. The firm claim that it has a consortium of two companies does not carry weight because: -

- a) The firm did not respond to clarify the procurement committee when it was asked to clarify its position regarding certificate of two different firms despite providing enough time. This reveals that the consortium of both companies is an attempt to cover up.
- b) It is obvious that if both the firms are registered then the certificate of the same firm could have been submitted but the firm failed to provide which is clear violation of bidding document.

Conclusion: -

The committee after reviewing the compliant and scrutinizing the record dismissed the complaint being baseless and devoid of merit.

7. The meeting ended with a vote of thanks from and to the chair


SECTION OFFICER (DEV:)
PH 9202808

SOA (Dev:) 5-3/2016-17 CRCI/ 1760-62 Dated Quetta the 28th April 2021

Copy forward to:

1. The Director General, Agriculture (Engineering) Balochistan, Quetta.
2. The Managing Director, Balochistan Public Procurement Regulatory Authority (BPPRA), Quetta.
3. The P.S to Minister for Agriculture, Balochistan
- ✓ 4. M/s Multiline Enterprises Lahore.

No. 266-68

DIRECTOR GENERAL
AGRICULTURAL ENGINEERING, DEPARTMENT
BALUCHISTAN, QUETTA.

Dated Quetta, the, 22-1-2021.

To,


M/S Allied Engineering & Services (Pvt) Ltd.,
21/3 Sector- 22 Korangi Industrial Area,
Karachi.

✓ **M/S Multiline Enterprises,**
158-Garden Block, New Garden Town Lahore

Subject:- **Extension in Bid Validity Period**

It is to inform that the bid validity period for tender inquiry No.8180 dated 03-09-2020 is going to expire on 26th January, 2021. The department intends to extend the bid validity period for further 90 days as per BPPRA Rule-30.

It is requested to please inform in written that your firm is willing to extend the bid validity period or not.


DIRECTOR HEADQUARTER,

Agricultural Engineering Department,
Baluchistan, Quetta.

Copy forwarded for information

1. The Secretary, Government of Baluchistan, Agriculture and Cooperatives Department, Quetta.


DIRECTOR HEADQUARTER,

Agricultural Engineering Department,
Baluchistan, Quetta.

16

Mr. Ansari

M/s. Mulline Enterprises (Pvt) Ltd.
158 - Garden Road, New Garden



Ansari

Ansari

Despatcher
Directorate Agric. Engg. Deptt.
Balochistan, Quetta

From:-

Director, Hyderabad

Agricultural Engineering Department
Secunderabad Road. Secunderabad.



081-9211214

P & D No. 258-65

DIRECTORATE HEADQUARTER
AGRICULTURAL ENGINEERING DEPARTMENT
BALUCHISTAN, QUETTA.

Dated Quetta, the, 21/1/2021.

To


1. **Mr. Muhammad Rahim Kakar,**
Deputy Secretary Finance Department,
Quetta.
2. **Mr. Nasir Mehmood**
Deputy Director Irrigation Department,
Quetta.
3. **Mr. Ahmed Shah**
Research Officer (Agriculture)
Planning & Development Department,
Quetta.
4. **Mr. Muhammad Jawad**
Agricultural Engineer, P & D
Directorate General AED, Quetta.
5. **M/S Allied Engineering & Service (Pvt) Ltd**
Karachi.
- ✓ 6. **M/S Multiline line Enterprises (Pvt) Ltd**
Lahore.

Subject: -

FINANCIAL BID OPENING FOR PURCHASE OF TRACK
TYPE TRACTORS (BULLDOZERS).

The Financial Proposal of M/S Allied Engineering & services (Pvt), Ltd Karachi and M/S Multiline Enterprises (Pvt), Lahore proposed to be opened on **27th January, 2020 at 2.30 PM** under the Chairmanship of Director Headquarter, Agricultural Engineering Department, Balochistan, Sariab Link Road, Quetta.

It is therefore, requested to attend the financial bid opening on scheduled date and time.


DIRECTOR HEADQUARTER,
Agricultural Engineering Department
Balochistan, Quetta.

Copy for information:

1. The Secretary, Government of Balochistan, Agriculture & Cooperatives Department, Quetta.
2. The Director General, NAB Balochistan.

DIRECTOR HEADQUARTER,
Agricultural Engineering Department,
Balochistan, Quetta.

Ministry of Defence Production
Directorate General Defence Purchase
Pak Sectt No-II, Adamjee Road
Rawalpindi Cantt
Telephone: 0092- 51- 9270967
Fax No: 0092-51-9270964
E-Mail: regnofficer@dgdp.gov.pk
1566 / M-Gen / Registration

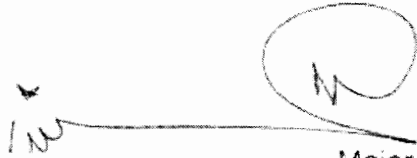
14 Oct 2020

To: M/s Multiline Enterprises,
158- Garden Block, New Garden Town
Lahore
Tel: 042-35851559-60

Subject: **Blacklisting of Multiline Enterprises**

References: Your letter number nil dated 12 Oct 2020.

1. M/s Multiline Enterprises, Lahore is neither registered with DGDP nor the firm has been declared blacklisted by DGDP.
2. Forwarded for information.


Major
for Director General Defence Purchase
(Mamoon Sikandar)

EAT

Allied Engineering & Services (Pvt.) Ltd.

21/3, Sector No. 22, Korangi Industrial Area, Karachi-74900 G.P.O. Box 940 Karachi-74200, Pakistan.
UAN: 111 250 250 Tel: (021) 3506 6901-13 Fax: (021) 3506 6915 & 18 Email: admin@aesi.com.pk

Dated: October 29th, 2020

Ref: MS13-10/2020

To: Director (Chairman Procurement)
Agriculture And Cooperative Department
Government Of Balochistan,
Sariab Link Road
Quetta, Pakistan

Reference: **Bid Opening on Oct' 29th 2020 for procurement of
Bulldozers: Tender N°8180 dated September 3rd 2020
Supply of Track-type Tractors Bulldozers.**

Subject: **Serious concerns raised by Allied Engineering & Services to Chairman & Purchase Committee.**

Honorable Sir,

At the time of bid opening on October 29th 2020 morning at Secretariat Committee Room / Addl. Secretary Room I raised my serious concern in front of Chairman Purchase Committee & all members thereof, against Multi Line Enterprise representing Shantui.

The members wanted to document our concern to make them part of minutes of meeting of Technical Opening on October 29th 2020 morning.

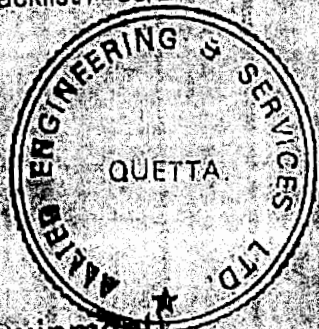
Our serious concerns are:

- The model offered by Multi Line Enterprise representing Shantui is DH13B2, which does not fulfil & meet the mandatory requirement of S.No-8 of page-6 & S.No-8 of page-8 of tender documents which read "**Performance certificate from at least one (01) organization in Government or autonomous body using bulldozers of equivalent specifications in Pakistan**". The model offered Shantui DH13B2 equivalent specification is not supplied anywhere in Pakistan, moreover the world wide population is extremely low.
- Multi Line Enterprise representing Shantui is Blacklisted / Not recommended by Directorate of Procurement (Navy) as per letter No.07/Gen/P-35/DPN sent to Manager Procurement, Balochistan Copper Gold Project, on November 07th 2013 & again on inquiry of your office the confirmation was sent to Directorate General, Agricultural Engineering Department, Baluchistan, Quetta by Directorate of Procurement (Navy) as per letter No.07/Gen/Blacklist/P-35/DPN dated Feb' 2020.

Thanking you,

Very truly yours,


Syed Ghazaniar Habib
Director (Construction Equipment)



Copy To: 1. Secretary Agriculture Dept. 2. GOB DG AED GOB 3. All Purchase Committee members

**MINUTES OF THE PROCUREMENT COMMITTEE MEETING HELD ON 01-01-2016
UNDER THE CHAIRMANSHIP OF DIRECTOR GENERAL , AGRICULTURAL
ENGINEERING DEPARTMENT, QUETTA TO OPEN THE TECHNICAL PROPOSALS
FOR PURCHASE OF 25 BULLDOZERS.**

A meeting of procurement committee was held on 01-01-2016 under the chairmanship of Director General, Agricultural Engineering Department, Quetta to open Technical Proposals of the firms for purchase of 25 track type tractors (bulldozers) under the project "Provision of 200 Bulldozers for land Development Work in Balochistan" included in PSDP 2015-16.

The following attended the meeting: -

Mr. Abdul Manan Raisani,
Director General,
Agricultural Engineering Department,
Balochistan, Quetta.

Mr. Abdul Rauf Baloch,
Additional Secretary (Dev:), Finance Department, Quetta.

Syed Fatehullah Shah,
Director (HQ),
Agricultural Engineering Department,
Quetta.

Mr. Ali Muhammad Hassani,
Deputy Secretary (Dev:),
Agriculture and Cooperatives Department, Quetta.

Mr. Irfan Ali Bakhtiyari,
Agriculture Engineer (Field),
Agriculture Planning Balochistan, Quetta.

Mr. Faqir Muhammad ,
Executive Engineer,
P&D Department, Quetta.

Mr. Najmul-Hassan.
Agricultural Engineer P&D
Agricultural Engineering Department,
Quetta.

Inviting the blessings of Allah Almighty the chair welcomed the participants. The meeting was informed that following firms purchased/submitted Bidding Document for supply of 25 bulldozers .

- 1 M/S Multiline Enterprises, 64-A, Ahmed Block New Garden Town Lahore.
- 2 M/S Orient Energy Systems (Pvt) Ltd, Plot # 9, Sector 24, Korangi Industrial Area, Karachi.
- 3 M/S Allied Engineering & Service Ltd, 21/3, Sector No. 22, Korangi Industrial Area Karachi.
- 4 M/S Shah Nawaz (Pvt) Ltd, Karachi

During the discussion, the forum was inform that Each bid comprises of a single package containing two separate envelopes . Each envelope contains separately the financial proposal and technical proposal. Further, initially, only the envelope marked "TECHNICAL PROPOSAL" will be opened.

The Technical Proposals of above mentioned firms were opened and the procurement committee carried out the Bid Evaluation of Technical Proposals . The detail of Bid Evaluation of Technical Proposals is as under

PRELIMINARY EXAMINATION

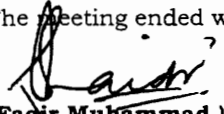
It was informed that as per Bid Evaluation Criteria Technical Annexure-1 at page -3 of Section-VI of Bidding Document, The bid/tender will be treated as non-responsive if answer to any point at S.No.3-8 is "NO". The detail of preliminary examination of offered bids is enclosed as Annexure-A.

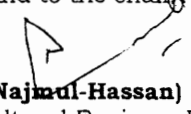
The result of Technical Bid Evaluation is as under


| S.No. | Name of Firm | Status of Proposal | Reason |
|-------|--|--------------------|--|
| 1 | M/S Orient Energy System, (Pvt) Ltd Karachi. | Non-responsive | 46.5 marks obtained whereas qualifying marks are 70/100 |
| 2 | M/S Shahnawaz (PVT) Ltd Karachi. | Non-responsive | Dozer Model TD-10R quoted by the DRESSTA which is 101 Hp which does not come under prescribed range i.e 120-130 Hp |
| 3 | M/S Multiline Enterprises, Lahore | Non-responsive | 60 marks obtained whereas qualifying marks are 70/100. |
| 4 | M/S Allied Engineering & Services ,Karachi | Responsive | For fulfilling Technical Criteria and securing the qualifying marks, |

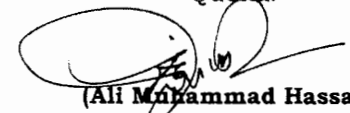
The detail of Technical Evaluation of above mentioned firms as per criteria laid down in the bidding documents are enclosed herewith as Annexure B,C & D.

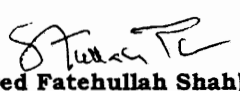
The meeting ended with votes of thanks from and to the chair

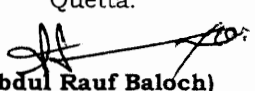

(Mr. Faqir Muhammad)
Executive Engineer,
P&D Department, Quetta.

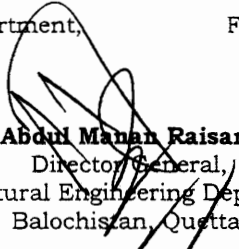

(Najmul-Hassan)
Agricultural Engineer P&D
Agricultural Engineering Department,
Quetta.


(Irfan Ali Bakhtiyari)
Agriculture Engineer (Field),
Agriculture Planning Balochistan, Quetta.


(Ali Muhammad Hassani)
Deputy Secretary (Dev:),
Agriculture and Cooperatives Department,
Quetta.


(Syed Fatehullah Shah)
Director (HQ),
Agricultural Engineering Department,
Quetta.


(Abdul Rauf Baloch)
Additional Secretary(Dev:),
Finance Department, Quetta.


(Abdul Manan Raisani)
Director General,
Agricultural Engineering Department,
Balochistan, Quetta.

MINUTES OF THE PROCUREMENT COMMITTEE MEETING HELD ON 28-01-2020 UNDER THE CHAIRMANSHIP OF DIRECTOR (HEADQUARTER) , AGRICULTURAL ENGINEERING DEPARTMENT, QUETTA TO OPEN THE TECHNICAL PROPOSALS FOR PURCHASE OF BULLDOZERS.

A meeting of procurement committee was held on 28-01-2020 under the chairmanship of Director (Headquarter), Agricultural Engineering Department, Quetta to open Technical Proposals of the firms for purchase of track type tractors (bulldozers) under the project "Provision of 200 Bulldozers for land Development Work in Balochistan " included in PSDP 2019-20.

The following attended the meeting: -

Syed Bashir Ahmed Agha,
Director (Headquarter),
Agricultural Engineering Department,
Balochistan, Quetta.

Mr. Muhammad Rahim Kakar ,
Deputy Secretary,
Finance Department, Quetta.

Mr. Nasir Mehmood Mandokhail,
Deputy Director Workshop,
Irrigation Department, Quetta.

Mr. Ahmed Shah
Research Officer,
Planning & Development Department, Quetta.

Mr. Muhammad Jawad.
Agricultural Engineer (P&D)
Agricultural Engineering Department,
Quetta.

Inviting the blessings of Allah Almighty the chair welcomed the participants. The forum was informed that the following firms purchased/submitted Bidding Document for supply of 15 bulldozers .

| | |
|---|--|
| 1 | M/S Allied Engineering & Service (Pvt) Ltd 21/3, Sector No.22 Korangi Industrial Area Karachi. |
| 2 | M/S Multiline Enterprises, 64- Ahmed Block New Garden Town Lahore. |
| 3 | M/S Creek Builders and Developer , Karachi. |
| 4 | M/S Rawal Industrial Equipment Private Ltd Islamabad |
| 5 | M/S Techno Trading Company, Lahore. |

The following firms participated in the bid and their Technical Proposals were opened by the procurement committee in presence of suppliers or their authorized representatives.

| | |
|---|--|
| 1 | M/S Allied Engineering & Service (Pvt) Ltd 21/3, Sector No.22 Korangi Industrial Area Karachi. |
| 2 | M/S Multiline Enterprises, 64- Ahmed Block New Garden Town Lahore. |

During the bid opening, it was informed the bidders that Every page of the Bid must be numbered, signed & stamped by the authorized representatives as mentioned at page-15 of Bidding Document in case of failure committee will not

be responsible and bidders/authorized representative of bidders unanimously agreed with the same. It was also informed that no conditional bid will be accepted.

The procurement committee carried out the assessment of Bidder Eligibility Criteria. The detail is as under

| S. No. | Bidders Eligibility Factor | Requirement | M/S Allied Engg: Services, Karachi | M/S Multiline Enterprises, Lahore |
|--------|--|---|------------------------------------|-----------------------------------|
| | | | YES / NO | YES / NO |
| 1 | Registration with Income Tax | NTN Certificate attached? | YES | YES |
| 2 | Registration with Sales-Tax | GST Certificate attached? | YES | YES |
| 3 | Registration Securities and Exchange Commission of Pakistan (SECP) | Registration /Incorporation Certificate | YES | YES |
| 4 | Proof of Local Authorized Dealer of the Bulldozer Manufacturer for Pakistan (at least 5 years) (The manufacturer certificate of local authorised dealer already taken by the firm for previous tender inquiry No.7052 issued vide PRQ No.1370 &1482 dated 19-12-2019 shall be acceptable) | Manufacturer Certificate attached? | YES | YES |
| 5 | The firms shall furnish certificate of Technical Specification of bulldozer from the manufacturer duly certified by the Embassy of the manufacturer's country as well as Pakistan Embassy. (The manufacturer certificate certified by concerned Embassy already taken by the firm for previous tender inquiry No.7052 issued vide PRQ No. 1370 &1482 dated 19-12-2019 shall be acceptable) | Embassy certified Certificate attached? | YES | NO. |
| 6 | Guarantee of the bulldozer authorized agent to supply spare parts for ten (10) years. | Certificate from authorized agent attached? | YES | YES |
| 7 | Bank reference, name of banks and address may be given. The Banker's certificate regarding financial capability of the bidder at least amounting to Rs.300.000 million shall be furnished. | Bank Certificate attached? | YES | YES |
| 8 | Performance certificate from at least one (01) organization in Government or autonomous body using bulldozers of equivalent specifications in Pakistan. | Customer Certificate attached? | YES | YES |
| 9 | Delivery time compliance | Satisfactory delivery time quoted? | YES | YES |
| 10 | Agreement with all the terms & conditions | Required signatures and seal affixed? | YES | YES |

As per Eligible Criteria "Firm must score "YES" in all requirements of the eligibility criteria to be categorized as Eligible. "NO" to any requirement of the

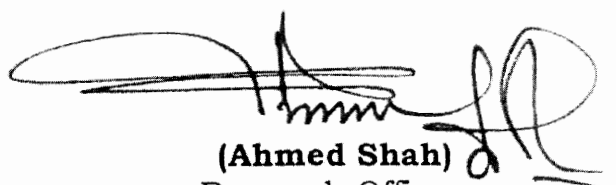
eligibility criteria, by any bidder shall render the Firm as Ineligible" the firms at S.No. 2 unanimously declared as ineligible on the basis of following.

M/S Multiline Enterprises, Lahore has submitted incomplete certified certificate regarding eligibility factor at S.No.5 as half stamp on technical specification of China counsel for the Promotion of International Trade (CCPIT) and concerned embassies stamp were found missing. The matter was discussed with the concerned firm and the firm informed that erroneously stamps left missing on technical specification(F/A). The firm again submitted certified certificate complete in all respect(F/B) on 12-02-2020 after 22days of bid opening.

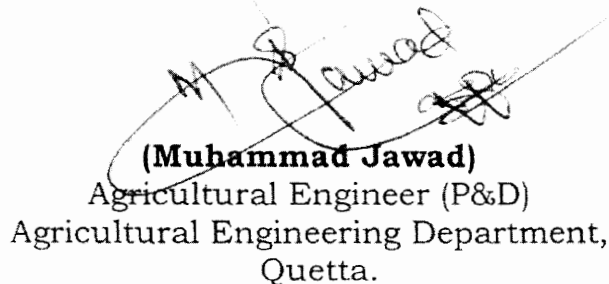
The matter was reported to Balochistan public Procurement Regulatory Authority for guidance vide letter No.P&D-949 dated 20th February, 2020(F/C). In response to this Directorate General, BPPRA vide letter No. BPPRA/Pr-Sp(G&S)/02/2019-20/4532-35 dated 26th February,2020 (F/D) informed that bidder required to fulfill the mandatory eligibility criteria prior to detailed technical evaluation.

M/S Allied Engineering and Services (PVT)Ltd: Karachi scores "Yes" in all requirements of the eligibility criteria and the committee unanimously declared the firm as eligible. Technical Bid Evaluation of Technical Proposal of M/S Allied Engineering was carried out(F/C).The Financial proposal of M/S Allied Engineering Services ltd, Karachi will be opened on 4th March,2020 at 2.30 pm.

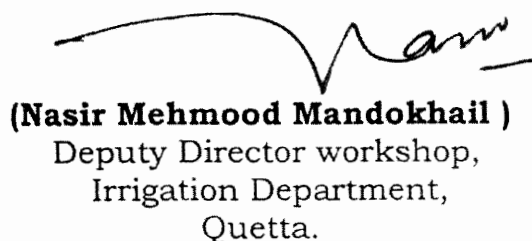
The meeting ended with votes of thanks from and to the chair .



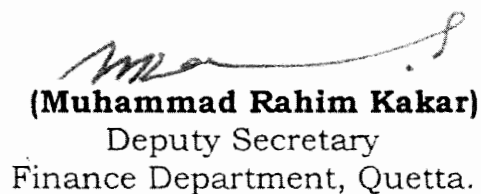
(Ahmed Shah)
Research Officer,
P&D Department, Quetta.



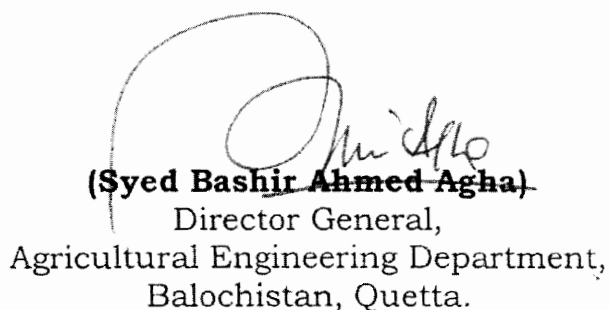
(Muhammad Jawad)
Agricultural Engineer (P&D)
Agricultural Engineering Department,
Quetta.



(Nasir Mehmood Mandokhail)
Deputy Director workshop,
Irrigation Department,
Quetta.



(Muhammad Rahim Kakar)
Deputy Secretary
Finance Department, Quetta.



(Syed Bashir Ahmed Agha)
Director General,
Agricultural Engineering Department,
Balochistan, Quetta.

MINUTES OF THE PROCUREMENT COMMITTEE MEETING HELD ON 30-11-2017 UNDER THE CHAIRMANSHIP OF DIRECTOR GENERAL , AGRICULTURAL ENGINEERING DEPARTMENT, QUETTA TO OPEN THE TECHNICAL PROPOSALS FOR PURCHASE OF 15 BULLDOZERS.

A meeting of procurement committee was held on 30-11-2017 under the chairmanship of Director General, Agricultural Engineering Department, Quetta to open Technical Proposals of the firms for purchase of 15 track type tractors (bulldozers) under the project "Provision of 200 Bulldozers for land Development Work in Balochistan" included in PSDP 2017-18.

The following attended the meeting: -

- | | | |
|----|---|------------------|
| 1. | Mr. Abdul Manan Raisani, Director General, Agricultural Engineering Department, Balochistan, Quetta. | Chairman |
| 2. | Syed Fatehullah shah, Director (Headquarter), Agricultural Engineering Department, Balochistan, Quetta. | Member |
| 3. | Mr. Atta Muhammad Hassani , Deputy Secretary, Finance Department, Quetta. | Member |
| 4. | Mr. Iftikhar Illahi, Deputy Secretary (Dev:), Agriculture and Cooperatives Department, Quetta. | Member |
| 5. | Mr. Qaim Khan Kehtran , Deputy Director, Agriculture Planning & Development Extension, Quetta. | |
| 6. | Mr. Nauman Hassan Research Officer, P&D Department, Quetta. | Member |
| 7. | Mr. Najmul-Hassan. Agricultural Engineer P&D Agricultural Engineering Department, Quetta. | Member/Secretary |

2. Inviting the blessings of Allah Almighty the chair welcomed the participants. The chair briefed the forum that first bids for of purchase of 15 bulldozers, 120-130 HP amounting to Rs.405.900 million on Delivery Duty Paid (DDP) basis at Karachi were invited which was opened on 9th November, 2017 .The bulldozers will be supplied by the authorized dealers of bulldozer manufacturing companies in Pakistan. The department asked the bidders for furnishing Registration with PEC in category C3 Certificate as mandatory requirement of the eligibility criteria.

3. M/S Shah Nawaz (Pvt) Ltd: Karachi & M/S Multiline Enterprises, Lahore raised objections on Pakistan Engineering Council Registration in category C3 and submitted the letter of Pakistan Engineering Council , Islamabad in which it is clearly mentioned that the PEC registration is not required in this case. The PEC letter submitted by Multiline Enterprises, Lahore was sent to the Pakistan Engineering Council for confirmation on 1-11-2011 and the PEC confirmed the

Engineering Council for confirmation on 1-11-2011 and the PEC confirmed the issuance of letter under reference by ordinary post and the same was received on 9-11-2017. The forum unanimously decided to recall the Bids after necessary amendments in Bidding Document as per BPPRA Rule-32.

4. National bids for purchase of 15 bulldozers were invited again and opened on 30-11-2017 under the chairmanship of Director General, Agricultural Engineering Department, Quetta. The forum was informed that the following firms purchased Bidding Document for supply of 15 bulldozers.

| | |
|---|---|
| 1 | M/S Allied Engineering & Service (Pvt) Ltd 21/3, Sector No.22 Korangi Industrial Area Karachi. |
| 2 | M/S Multiline Enterprises, 64- Ahmed Block New Garden Town Lahore. |
| 3 | M/S Shahnawaz (Pvt) Ltd 19 West Wharf Karachi. |
| 4 | Inter Equipment (Pvt) Ltd Suite # 403, 4 th Floor, Horizon Tower, Block No. 3 Scheme No.5 Clifton Karachi. |
| 5 | Orient Energy System (Pvt) Ltd. Plot # 9, Sector 24, Korangi Industrial Area Karachi. |
| 6 | M/S Jaffer Brother (Pvt), Ltd Citi Tower 33-A, Block-6 P.E.C.H.S. Shahrah-e-Faisal, Karachi |
| 7 | M/S Rikans International, 453, 2 nd Floor Main Boulevard Defence, Lahore |

5. The following firms participated in the bid and their Technical Proposals were opened by the procurement committee in the presence of suppliers / their authorized representatives.

| | |
|---|--|
| 1 | M/S Allied Engineering & Service (Pvt) Ltd 21/3, Sector No.22 Korangi Industrial Area Karachi. |
| 2 | M/S Multiline Enterprises, 64- Ahmed Block New Garden Town Lahore. |
| 3 | M/S Jaffer Brother (Pvt), Ltd Citi Tower 33-A, Block-6 P.E.C.H.S, Shahrah-e-Faisal, Karachi |

6. During the bid opening, the bidders were informed that every page of the bid must be numbered, signed & stamped by the bidders/their authorized representatives as mentioned at page-15 of Bidding Document. In case of failure committee will not be responsible for any change/ missing of documents and bidders/their authorized representatives unanimously agreed to the same.

7. The procurement committee carried out the assessment of Bidder Eligibility Criteria (F/A). The following bidders were declared ineligible on the basis of reasons mentioned against each:-

| S.No. | Name of Firm | Eligibility factors | Requirement | Remarks |
|-------|------------------------------------|--|---|---|
| 1 | M/S Multiline Enterprises, Lahore. | 7.The firms shall furnish certificate of Technical Specification of bulldozer from the manufacturer duly certified by the Embassy of the | Embassy certified Certificate attached? | The firm failed to supply the concerned Embassies verified Certificate of Technical |

| S.No. | Name of Firm | Eligibility factors | Requirement | Remarks |
|-------|--|---|---|--|
| | | manufacturer's country as well as Pakistan Embassy. (The manufacturer certificate, certified by concerned Embassy already taken by the firm for previous tender inquiry No.1870 issued vide PRQ No.652 dated 20-10-2017 shall be acceptable) | | Specification of bulldozer. |
| | | 5.Registration with Registrar Joint Stock Companies (under the Companies Ordinance 1984) | Registration Certificate | Not found attached with the bid. |
| 2 | M/S Jaffer Brother (Pvt), Ltd ,Karachi | 4.Registration with Securities and Exchange Commission of Pakistan (SECP) | Registration Certificate | Not found attached with the bid. |
| | | 8.Bank reference, name of bank and address may be given. The Banker's certificate regarding financial capability of the bidder at least amounting to Rs.300.000 million shall be furnished. | Bank Certificate | supplied Banker's certificate regarding financial capability amounting to Rs.250.000 million instead of Rs.300.000 million |
| | | 7.The firms shall furnish certificate of Technical Specification of bulldozer from the manufacturer duly certified by the Embassy of the manufacturer's country as well as Pakistan Embassy. (The manufacturer certificate certified by concerned Embassy already taken by the firm for previous tender inquiry No.1870 issued vide PRQ No.652 dated 20-10-2017 shall be acceptable) | Embassy certified Certificate attached? | The firm failed to supply the concerned Embassies verified certificate of Technical Specification of bulldozer. |

8. As per Eligibility Criteria "Firm must score "YES" in all requirements of the eligibility criteria to be categorized as Eligible. "NO" to any requirement of the eligibility criteria, by any bidder shall render the Firm as Ineligible" the firms at S.No.1 & 2 unanimously declared as ineligible.

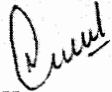
9. The status of ineligibility of above mentioned bidders was brought to the notice of BPPRA vide this Directorate General letter No.0221-22c dated 6th December, 2017 (copy enclosed) for further


guidance in the matter. The BPPRA directed vide letter No.BPPRA/Pr-Sp(G&S)/01/2017/1172-75 dated 8th December,2017(copy enclosed)that cause and action pertaining to the point in issue have already been mentioned under the Rule 35(1) of the Balochistan Public procurement Rule-2014, which states that the bidder shall be evaluated in accordance with the manner prescribed in the bidding document, which clearly requires the bidder to fulfill the mandatory eligibility criteria prior to detailed technical evaluation.

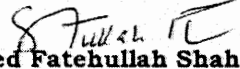
10. M/S Allied Engineering and Services (PVT)Ltd: Karachi scores "Yes" in all requirements of the eligibility criteria and the committee unanimously declared the firm as eligible. Technical Proposal of eligible bidder handed over to the Technical Committee for Technical Bid Evaluation.


11. The Technical Committee carried out the Technical Bid Evaluation of M/S Allied Engineering and Services (PVT)Ltd: Karachi and the firm scored 92% marks whereas qualifying marks are 70%.The Technical Committee unanimously declared the firm as "Technically Responsive" and recommended the procurement committee to open the Financial proposal of the concerned firm.The forum decided to open the Financial proposal of concerned firm shortly.

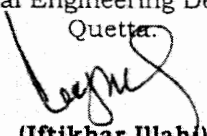
The meeting ended with votes of thanks from and to the chair

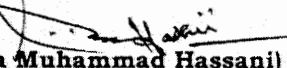

(Mr. Nauman Hassan)
Research Officer,
P&D Department, Quetta.

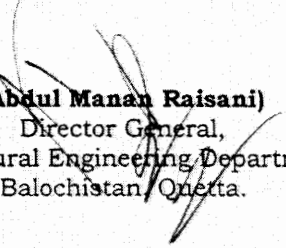

(Qaim Khan Kehtran)
Deputy Director,
Agriculture Planning & Development
Extension, Quetta.


(Syed Fatehullah Shah)
Director (HQ),
Agricultural Engineering Department,
Quetta.


(Najmul-Hassan)
Agricultural Engineer P&D
Agricultural Engineering Department,
Quetta.


(Iftikhar Illahi)
Deputy Secretary (Dev.)Agriculture
and Cooperatives Department, Quetta.


(Atta Muhammad Hassani)
Deputy Secretary, Finance Department,
Quetta.


(Abdul Manan Raisani)
Director General,
Agricultural Engineering Department,
Balochistan, Quetta.

**MINUTES OF THE PROCUREMENT COMMITTEE MEETING HELD ON
UNDER THE CHAIRMANSHIP OF DIRECTOR (HEADQUARTER) , AGRICULTURAL
ENGINEERING DEPARTMENT, QUETTA TO EVALUATE TECHNICAL PROPOSALS
FOR PURCHASE OF BULLDOZERS.**

A meeting of procurement committee was held on 13-01-2021 under the chairmanship of Director (Headquarter), Agricultural Engineering Department, Quetta to evaluate Technical Proposals of the firms for purchase of track type tractors (bulldozers) under the project "Provision of 200 Bulldozers for land Development Work in Balochistan " included in PSDP 2019-20.

The following attended the meeting: -

Syed Bashir Ahmed Agha,
Director (Headquarter),
Agricultural Engineering Department,
Balochistan, Quetta.

Mr. Muhammad Rahim Kakar ,
Deputy Secretary,
Finance Department, Quetta.

Mr. Nasir Mehmood Mandokhail,
Deputy Director Workshop,
Irrigation Department, Quetta.

Mr. Ahmed Shah
Research Officer,
Planning & Development Department, Quetta.

Mr. Muhammad Jawad.
Agricultural Engineer (P&D)
Agricultural Engineering Department,
Quetta.

Inviting the blessings of Allah Almighty the chair welcomed the participants. The procurement committee carried out the assessment of Bidder Eligibility Criteria. The detail is as under

| S. No. | Bidders Eligibility Factor | Requirement | M/S Allied Engg: Services, Karachi | M/S Multiline Enterprises, lahore |
|--------|--|---|------------------------------------|-----------------------------------|
| | | | YES / NO | YES / NO |
| 1 | Registration with Income Tax | NTN Certificate attached? | YES | YES |
| 2 | Registration with Sales-Tax | GST Certificate attached? | YES | YES |
| 3 | Registration Securities and Exchange Commission of Pakistan (SECP) | Registration /Incorporation Certificate | YES | YES |
| 4 | Proof of Local Authorized Dealer of | Manufacturer | YES | YES |

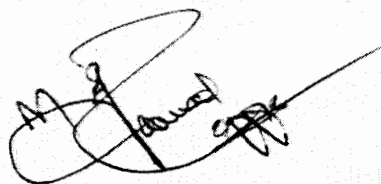
| The Bulldozer Manufacturer for Pakistan for at least 5 years | | Certificate attached? | | |
|--|--|---|-----|-----|
| | of technical specification of bulldozer from the manufacturer duly certified by the Embassy of the manufacturer's country as well as Pakistan Embassy. | Certificate attached? | YES | YES |
| 6 | Guarantee of the bulldozer authorized agent to supply spare parts for ten (10) years. | Certificate from authorized agent attached? | YES | YES |
| 7 | Bank reference, name of banks and address may be given. The Banker's certificate regarding financial capability of the bidder at least amounting to Rs.300.000 million shall be furnished. | Bank Certificate attached? | YES | YES |
| 8 | Performance certificate from at least one (01) organization in Government or autonomous body using bulldozers of equivalent specifications in Pakistan. | Customer Certificate attached? | YES | YES |
| 9 | Delivery time compliance | Satisfactory delivery time quoted? | YES | YES |
| 10 | Agreement with all the terms & conditions | Required signatures and seal affixed? | YES | YES |

As per Eligible Criteria "Firm must score "YES" in all requirements of the eligibility criteria to be categorized as Eligible. "NO" to any requirement of the eligibility criteria, by any bidder shall render the Firm as Ineligible" .The procurement committee declared both the firms eligible.

The member from Irrigation department didn't agree that the Shantui dozer Model DH13B2 quoted in bid by M/S Multiline Enterprises, Lahore meets the eligibility factor at S.No.8 as the quoted bulldozer DH13B2 does not have the equivalent specification versus Model SD13 provided in Sindh Province.

The member from Finance & P&D department have informed that they no concern with the technical matters of bid evaluation.

The chair informed the firm that the bulldozer Shantui dozer Model DH13B2 is upgraded version of Model SD13 provided in Sindh Province and the same is superior quality dozer.



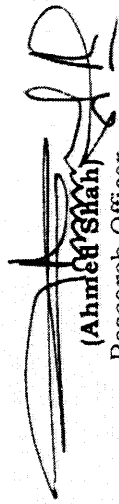
except member of Irrigation Dep.

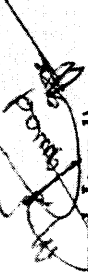
In view of the above, the procurement committee declared both the firms eligible. The result of Technical Bid Evaluation is as under


| S.No. | Name of Firm | Status of Proposal | Result Obtained/Total Marks | (Marks) |
|-------|--|--------------------|-----------------------------|---------|
| 1. | M/S Allied Engineering & Services, Karachi | Responsive | 100/100 (Annexure-A) | |
| 2. | M/S Multiline Enterprises, Lahore | Responsive | 81.90/100 (Annexure-B) | |


From above result both the firms are responsive and procurement committee decided to open the financial proposal shortly.


The meeting ended with votes of thanks from and to the chair.


(Ahmed Shah)
Research Officer,
P&D Department, Quetta.


(Muhammad Jawad)
Agricultural Engineer (P&D)
Agricultural Engineering Department,
Quetta.


(Nasir Mehmood Mandokhail)
Deputy Director workshop,
Irrigation Department,
Quetta.


(Muhammad Rahim Kakar)
Deputy Secretary
Finance Department, Quetta.


(Syed Bashir Ahmed Agha)
Director General,
Agricultural Engineering Department,
Balochistan, Quetta.

Note
The member of Finance department is not Technical member. He just took the availability of Funds.

M. I

MINUTES OF THE PROCUREMENT COMMITTEE MEETING HELD ON 18-02-2021 UNDER THE CHAIRMANSHIP OF DIRECTOR HEADQUARTER , AGRICULTURAL ENGINEERING DEPARTMENT, QUETTA TO OPEN THE FINANCIAL PROPOSAL FOR PURCHASE OF BULLDOZERS.

A meeting of procurement committee was held on 18-02-2021 under the chairmanship of Director Headquarter, Agricultural Engineering Department, Quetta to open Financial Proposal of the firm for purchase of track type tractors (bulldozers)under the project "Provision of 200 Bulldozers for land Development Work in Balochistan " included in PSDP 2020-21.

The following attended the meeting: -

Syed Bashir Ahmed Agha,
Director (Headquarter),
Agricultural Engineering Department,
Balochistan, Quetta.

Mr. Iftikhar Ahmed ,
Representative ,
Finance Department, Quetta.

Mr. Nasir Mehmood Mandokhail,
Deputy Director Workshop,
Irrigation Department, Quetta.

Mr.Ahmed Shah
Research Officer,
Planning & Development Department, Quetta.

Mr. Muhammad Jawad.
Agricultural Engineer (P&D)
Agricultural Engineering Department,
Quetta.

2. Inviting the blessings of Allah Almighty the chair welcomed the participants. The chair briefed the forum that in procurement committee meeting on 13-01-2021 the bids of M/S Allied Engineering & services, Karachi and M/S Multiline Enterprises, Lahore were declared responsive.

3. M/S Allied Engineering & Services, Karachi vide letter No.MS13SECP-02/2021 dated 03-02-2021(Annexure-A) has pointed out that M/S "MULTILINE ENTERPRISES" registered in Security Exchange Commission of Pakistan (SECP) with the name of "MULTILINE ENTERPRISES (PRIVATE) LIMITED", whereas concerned firm registered in FBR as a MULTILINE ENTERPRISES. When the same were checked through FBR official website two different NTN's: with different names of firm i.e. MULTILINE ENTERPRISES (Pvt) Ltd and MULTILINE ENTERPRISES were found .

4. The chair informed the forum that M/S MULTILINE ENTERPRISES was asked to clarify the two different NTN numbers vide this Directorate General letter No.538-39 dated 03-02-2021 followed by reminder No.652-53 dated 08-02-2021. The concerned firm was asked to submit clarification within three days. No response received from the concerned firm after lapse of 12 days(Annexure-B).

5. The chair informed the forum that concerned firm submitted bid with the name of M/S Multiline Enterprises, Lahore whereas registration certificate of Security Exchange Commission of Pakistan (SECP) with the name of "**MULTILINE ENTERPRISES (PRIVATE) LIMITED**, Lahore as such the firm doesn't fulfill the mandatory factor at S.No.3 at page-6 & S.No.3 at page-7 regarding registration with Security Exchange Commission of Pakistan (SECP) . The procurement Committee unanimously declared M/S Multiline Enterprises, Lahore's bid as "**Non-Responsive**" as the firm doesn't fulfill the mandatory factor at S.No.3 at page-6 & S.No.3 at page-7 regarding registration with Security Exchange Commission of Pakistan (SECP) in its meeting held on 15-02-2021.

6. The procurement committee opened the financial proposal of M/S Allied Engineering & Services, Karachi. The procurement committee members pointed out that being a single bid, the unit DDP price of bulldozer at Karachi quoted by concerned firm Rs.43.478 million needs to be compared with the prevailing market prices as per BPPRA Rule-43(2). The forum was informed that the price could not be compared with the prevailing market price as Caterpillar sold the bulldozers in Pakistan through its Sole authorized dealer M/S Allied Engineering & Services, Karachi. However, the forum was informed that the necessary clarification regarding higher unit DDP price Rs.43.478 million as compared to DDP price of bulldozer Rs.27.997 million , Rs.26.497 million & Rs. 42.9950 million quoted during the year 2015-16 , 2017-18 & 201-20 would be sought from the concerned firm.. The comparison of recent price of bulldozer/ earlier quoted by the firm is as under

| S. # | Date of submission of Financial Bid | Unit DDP price of dozer at Karachi Rs.in M | Dollar exchange rate Rs. | % increase | Expected Estimated Price at increased dollar rate Rs.in M | Diff: Rs. in M |
|------|-------------------------------------|--|--------------------------|------------|---|----------------|
| 1 | 18-12-2015 | 26.497 | 104.725 | | | |
| 2 | 23-11-2017 | 27.997 | 110.55 | 5.56 | 27.970813 | 0.026187 |
| 3 | 28-01-2020 | 42.995 | 170 (expected rate) | 62.33 | 29,553,633 | 13.4414 |
| 4 | 18-02-2021 | 43.478 | 160.28 | 53.05 | 66,542,410 | 23.06441 |

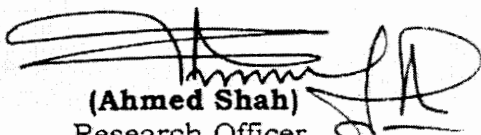
4. M/S Allied Engineering & services, Karachi was asked for clarification regarding higher unit DDP price Rs. 43.478 million of bulldozer vide this Directorate General letter No.857-59 dated 19-02-2021 (Annexure-C) . M/S Allied Engineering & Services, Karachi vide letter No.MSPR13-02/2021 dated 24-02-2021 (Annexure-D) has informed the higher rate is due to the following reasons .

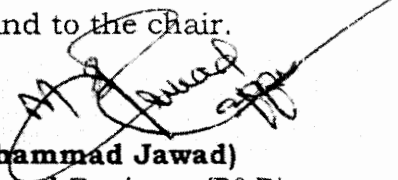
- 1 The manufacturing / production cost has significantly increased as a result of substantial increase in raw materials (Iron, copper etc).
- 2 Sea Freight cost have increased by up to Four Times (freight invoices attached for ready reference).
- 3 Inflation rate graph from 1985 to 2025 attached for your perusal.
- 4 firm expect to absorb a major part of foreseeable increase impact in all the above mentioned cost for our most valued customer AED GOB


5. In view of the above ,the procurement committee unanimously decided to accept the unit DDP price at Karachi Rs. 43.478 million.

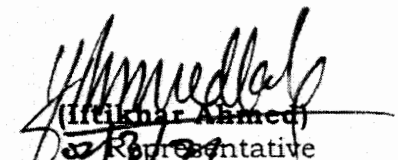
6. The procurement committee unanimously approved overall bidding process and recommended for award of contract to M/S Allied Engineering & Services, Karachi.

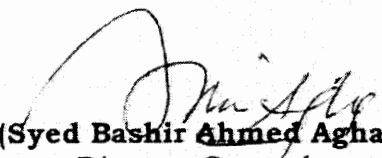
The meeting ended with votes of thanks from and to the chair.


(Ahmed Shah)
Research Officer,
P&D Department, Quetta.


(Muhammad Jawad)
Agricultural Engineer (P&D)
Agricultural Engineering Department,
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(Nasir Mehmood Mandokhail)
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