

**Mr. Liu Tao**

The Chief Executive Officer / Authorized Officer,  
M/s Gansu Construction Investment Heavy Industry Technology Co., Ltd  
Bunglow No. 325, Street 21<sup>s</sup> Khayaban-c-Khyber, Phase-8,  
KARACHI.

**SUBJECT: GANSU CONSTRUCTION INVESTMENT HEAVY INDUSTRY TECHNOLOGY CO; LTD (LEAD PARTNER) LIKE TO BRING THE COUNTRY GARDEN MANGUO ENVIRONMENTAL TECHNOLOGY GROUP CO; LTD AS PARTNER (REPLACING DALIAN MINGRI ENVIRONMENTAL DEVELOPMENT CO; LTD FOR DISTRICT CENTRAL PROJECT**

I am directed to refer your letter dated 19<sup>th</sup> August 2022 on the subject cited above and to state that your request regarding inclusion of M/s Country Garden Manguo Environmental Technology Group Co; Limited (“**CG**”) in the Consortium by replacing M/s Dalian Mingri Environmental Development Co; Limited (“**Dalian**”) for the Project of District Central was forwarded to Technical, Financial & Legal Advisory (“**Team**”) vide letter dated 30<sup>th</sup> August 2022 for review and comments in the light of decision of 17<sup>th</sup> Board meeting held on 23<sup>rd</sup> November 2021 and decision of the Provincial Cabinet meeting held on 18<sup>th</sup> January 2022 and minutes of cabinet’s meeting issued vide letter No.SOVI(SGA&CD)7(335)/2022 dated 1<sup>st</sup> February 2022 followed by Letter of Acceptance to M/s Gansu Construction Investment Heavy Industry Technology Co., Ltd (“**Gansu**”) and M/s Dalian Mingri Environment Development Co. Ltd (“**Consortium**”) vide letter No. SWMB/NIT-8/2021-22/149/2022 dated 14<sup>th</sup> February 2022. The team after detailed assessment submitted as under:

*“Reference is made to Clause 2.1.3(b) of the Central Contract: “The Sponsors shall not undertake or permit any Change In Complete Control until the expiry of the Term, unless such Change In Complete Control:*

*(b) is affected with the prior written approval of the Employer (subject to satisfaction of the minimum Basic Eligibility Criteria and the Evaluation and Qualification Criteria under the RFP, and the receipt of necessary consents, permits or approvals and otherwise complying with all requirements under the Applicable Laws and terms of any contracts, licences, permits etc., applicable to the Company and / or the Sponsors).”*

*Accordingly, in light of the aforesaid, CG may replace Dalian by way of an amendment to the Central Contract which will be signed by SSWMB, CG and Gansu, provided CG meets the requirements of Clause 2.1.3(b) of the Central Contract.*

*Documents provided by SSWMB w.r.t credentials of CG and Gansu were evaluated as required under Clause 2.1.3(b) of the Central Contract and CG appears to satisfy the Basic Eligibility Criteria and the Evaluation and Qualification Criteria under the*

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*RFP. Gansu and CG also meet the requisite criteria for consortium under the RFP. Summary of technical evaluation have been presented below:*

**Technical Evaluation Results - Final Score**

Criteria	Max points	Marks required for qualification as per the RFP	Gansu - Country Garden	Qualification status
<b>1.</b> Assessment of Municipal Solid Waste operations	<b>35</b>	<b>17.5</b>	20	Compliant
<b>2.</b> Experience	<b>35</b>	<b>17.5</b>	28.75	Compliant
<b>3.</b> Financial Evaluation	<b>30</b>	<b>15</b>	30	Compliant
<b>Total Score</b>	<b>100</b>	<b>70</b>	<b>78.75</b>	<b>Compliant</b>
<b>Result</b>			<b>Qualified</b>	

► As per the requirements set out in the RFP, the criteria set for qualification was "The Bidder/Group of Bidder shall score 70% (seventy) or more with minimum 50% in each of the three category" which is satisfied by the bid by the proposed consortium of Gansu and CG.

*Please also note that for continuity of operations under the Central Contract, once SSWMB provides its written approval to Gansu under Clause 2.1.3(b) for replacement of Dalian with CG, CG and Gansu should incorporate a SPV as required under the RFP and Central Contract, and provide SSWMB requisite evidence so we can satisfy ourselves of the SPV's due incorporation".*

2. In view of the above, and as required under Clause 2.1.3(b) of the Central Contract, CG and Gansu appears to satisfy the Basic Eligibility Criteria and the Evaluation and Qualification Criteria under the RFP and also meet the requisite criteria for consortium under the RFP. However, to satisfy ourselves of the SPV's due incorporation of Gansu and CG, the requisite evidence (Article of Association and Memorandum of Understanding for SPV, where the Gansu as lead bidder shall hold the 75% shareholder of the consortium including complete control of FEC Operation through out of the Contract Agreement) is required for examination and verification. The same shall be placed before the Board for approval of Change of Control under the Central Contract by replacing Dalian with CG.

  
**(SHAHBAZ TAHIR KHAN)**  
 Secretary

Copy forwarded for information & necessary action to:

- 1) Principal Secretary to Chief Minister, Sindh, Karachi.
- 2) Senior Member Board of Revenue, Govt. of Sindh, Karachi.
- 3) Secretary to Govt. of Sindh, Local Govt. Housing & Town Planning, Department, Karachi.
- 4) Deputy Secretary to Govt. of Sindh, Cabinet, SGA&CD, Karachi.
- 5) Commissioner, Karachi Division, Karachi.
- 6) Managing Director (SPPRA), Karachi.
- 7) Deputy Commissioner, District Central, Karachi.
- 8) Administrator, District Municipal Corporation, Central, Karachi
- 9) Executive Director (Operation-I / Finance & Planning), SSWMB, Karachi.
- 10) Deputy Secretary (Staff), Chief Secretary, Sindh, Karachi.
- 11) Transparency International Pakistan. Plot 72F/2, Floor-1, 9<sup>th</sup> Street, Jami Commercial, DHA, Phase-7, Karachi.
- 12) PS to Minister, Local Govt. Housing & Town Planning, / Chairman (SSWMB), Karachi.
- 13) M/s EY Ford Rhodes in consortium of M/s Akhund Forbes and Project Procurement International, Technical Advisory Team (EY Ford Rhodes Leading firm), Karachi.
- 14) Master File.