



“Providing agility for the digital age”

**INBOX BUSINESS TECHNOLOGIES LIMITED**  
(Formerly Inbox Business Technologies (Pvt.) Limited)

19<sup>th</sup> June 2023

IBTL/CDA/786/0001

**The Chairman**

Capital Development Authority  
CDA Head office, Sector G-7/4, Islamabad,  
Pakistan.

**GRIEVANCE ON PROCUREMENT, INSTALLATION, & MAINTENANCE OF AUTOMATED FARE COLLECTION SYSTEM, BUS SCHEDULING SYSTEM & BUS VIDEO SURVEILLANCE SYSTEM (AFC- BSS- BVSS) FOR 160 FEEDER ROUTE BUS SERVICES IN ISLAMABAD ON “G-TO-G BASIS” INSTEAD OF PUBLISHING TENDER FOR THE TRANSPARENT BIDDING PROCESS.**

Dear Sir,

I am writing you on behalf of Inbox Business Technologies Limited (IBTL), a company that has been THE PIONEER of Urban Mass Transit Business in Pakistan for providing services related to Transport Management, Intelligent Transport Systems, and Automated Fare Collection Systems for more than a decade for multiple Metrobus projects. We are the system provider of these systems in Rawalpindi, Lahore, and Multan Metrobus and Feeder Routes projects.

Please note, it has been brought to our knowledge that the CDA is considering a proposal on a Government to Government (G to G) basis without publishing an open tender for the bidding process.

Please note, that no government organization in Pakistan possesses the necessary manufacturing or in-house expertise in the ITS/AFC System, Sector, and therefore, Government Organizations hire sub-contractors from outside Pakistan to fulfill such projects. It is essential to highlight that it will be a classic example of the violation of PPRA Rules clause - 42 for favoring one of the state-owned organizations on a Government to Government (G to G) basis for the procurement, Installation, and Maintenance of AFC-BSS-BVSS. We are reinstating the PPRA Rules clause for your ease.

**42. Alternative Methods of Procurements.-**

***\*(f) Direct Contracting with State Owned Entities.- (page # 31)***

*A procuring agency may engage in direct contracting with state-owned entities such as professional, autonomous, or semi-autonomous organizations or bodies of the Federal or Provincial Governments for the procurement of such works and services, including consultancy services, which are time sensitive and in the public interest, subject to the following conditions, namely:-*

***(i) The organization or the body to be engaged in direct contracting shall be eligible to perform the works or render the services;***

***(ii) The organization or the body shall accomplish the work or the services including consultancy services, exclusively through its own resources without involving the private sector as a partner or in the form of a joint venture or as a sub-contractor;***

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We would like to reiterate that the subject project is of National Significance and huge amounts of Public Monies are involved, therefore the complete RFP may be devised keeping in view the National/Federal Procurement laws ensuring an open competition, and transparent environment; and competitive requirements enabling maximum participation of the potential bidders; as this will promote healthy competition and would ensure the best utilization of Public Money.

We look forward to your kind intervention in the process to make it a competitive and transparent one.

Warm Regards,

**Rashid Chaudhary**  
Project Director

Cc:

1. PM's Performance Delivery Unit – Office of the Prime Minister of Pakistan, Constitution Avenue, Sector G-5/1, Islamabad.
2. Chairman, Public Accounts Committee – National Assembly of Pakistan, Constitution Avenue, Sector G-5/1, Islamabad.
3. Competition Commission of Pakistan - 7th Floor South, ISE Towers 55-B, Jinnah Avenue, Islamabad, Pakistan.
- ✓ 4. Transparency International Pakistan Office - Plot 72F/2, 9th Street, Jami Commercial, DHA Phase-7, Karachi Pakistan.
5. Public Procurement Regulatory Authority – 1st Floor FBC Building Near State Bank, Sector G-5/2, Islamabad-Pakistan.
6. Project Director - ISB Metrobus - CDA Head office, G-7/4, Islamabad, Pakistan.