

**By Email / Courier**

**Dated: 21-08-2024**

1. Mr. Maqbool Ahmad Gondal  
Managing Director  
Public Procurement Regulatory Authority,  
1st Floor FBC Building Near State Bank,  
Sector G-5/2, Islamabad-Pakistan  
Tel: 051-9224824 Fax: 051-9224823  
Email: [mdppra@ppra.org.pk](mailto:mdppra@ppra.org.pk)

✓ 2. The Chairman  
Transparency International Pakistan  
Plot 72F/2, Floor 1, 9th Street, Jami Commercial Street,  
D.H.A. Phase 7, Karachi City, Sindh 75500, Pakistan  
Email: [ti.pakistan@gmail.com](mailto:ti.pakistan@gmail.com)  
Ph: 021-35311898

SUB: **REDRESSAL OF GRIEVANCE CAUSED BY PROCURING AGENCY BY  
ANNOUNCEMENT OF TECHNICAL EVALUATION REPORT DT 12-08-  
2024:**

Your Ref: **TENDER / BID NUMBER 07/0001/00-0/1-2023 DESCRIPTION OIL FILTER ETC=  
4 ITEMS TENDER OPENED ON 08-07-2024 @ 10:00 AM**

Dear Sir(s)

First of all, we would like to introduce our company as: we are one of the biggest manufacturer of Filters including Industrial, Power and Customer Design in the country. The manufacturing unit is situated at N-13, S.I.T.E., Kotri with ISO certification 9001:2015 and manufacturing filters since last 2 ½ decades.

We would like to draw your kind attention towards our e-participation in the subject mentioned tender of Pakistan Railway.

Being aggrieved by the contents of Technical Evaluation Report dated 12-08-2024 issued by DCP-II / HC Tender Pakistan Railway, CCP Office by which our participation has been rejected by giving reason: "Un-Suitable due to firm quoted other than OEM Brand i.e. Perkin /UK, as per Special Terms and Condition GCC clause No. 35/25 of tender documents".

.... P/2



## **QAIM AUTOMOTIVE MFG.(PVT.) LTD.**

**Manufacturer of: Automotive, Industrial, Power & Customer Design Filters.**

Karachi Plant : D-242 Metroville, S.I.T.E, Karachi-75700, Pakistan Ph # 92 21-32563750 & 92-21-32561178

Head Office : 203-206, Prince Centre, Preedy Street, Saddar Karachi-74400, Pakistan. Ph # 92-21-32733000, 32733024, 32732878

Fax # 92-21-32720419 Email [info@qaimfilters.com.pk](mailto:info@qaimfilters.com.pk), [qaimfilters@gmail.com](mailto:qaimfilters@gmail.com)

Regional Office : 180 Badami Bagh, Lahore Pakistan. Ph # 92-42-37708881-84 Ph # 042-37701485



P-2

While in the whole tender documents of 26 pages, we didn't find any binding reference that we have to quote / supply only OEM Brand i.e. Perkin /UK.

Furthermore, on page no. 15-16-17 of the tender documents of 26 pages provision has been given to quote / supply filters:

Price Schedule: Goods Manufactured Outside Pakistan, to be Imported (Page 15)

Price Schedule: Goods Manufactured Outside Pakistan, already imported\* (Page 16)

Price Schedule: Goods Manufactured in Pakistan (Page 17)

**[Page no. 15-16-17 of the tender documents are attached as appropriate enclosures]**

We have lodged our complaint / e-grievance on 19-08-2024 available in EPAD system which snap is attached.

We have also submitted our complaint / grievance vide our letter dated 20-08-2024 addressed to The Additional General Manager / Mechanical and copy to Chief Controller of Purchase, Pakistan Railways, Lahore (Copy of complete set is attached).

We humbly request you to kindly investigate the matter for just and fair help to exclude the well founded apprehensions of likely existing unfairness being commissioned to the detriment of public interest; excluding the requirement of transparency, fairness and competition.

The entirety of the subject matter would recall for retendering by just and fair reconstruction of the tender.

Thanking you,



**Engr M. A. Jabbar**  
**Chief Executive**  
**QAIM AUTOMOTIVE MFG. (PVT) LTD**  
**203-206, Prince Centre, Preedy Street,**  
**Saddar, Karchi-74400 Ph: 021-32710123**  
**Cell: 0301-1652555 Whatsapp: 0300-8236782**  
**PS to CEO: 0315-2931399 (Muhammad Farooq)**

**Encls: Appropriate**

Copy to:

- 1. THE CHIEF CONTROLLER OF PURCHASE, PAKISTAN RAILWAYS,  
PAKISTAN RAILWAYS HEADQUARTERS OFFICE, LAHORE**
- 2. THE ADDITIONAL GENERAL MANAGER / MECHANICAL  
PAKISTAN RAILWAYS HEADQUARTERS OFFICE, LAHORE**

**Objection**

Objection:  **Objection**

Chinese:  **Y**

Refer to Tender No. 07/0001/00-0/1-2023: Technical Evaluation Report August 12, 2024 published on EPAD August 12, 2024. The supplier has evaluated the suitability of the company cannot sustain 2. The equivalence to OEM /Perkins brand is the obligatory consideration for fair evaluations. 1. Further 10(1) Specifications prohibits inclusion of reference to brand name, model number. 4. Still further 10(3) retains the principle of fair competition based on equivalent competition. Tender conditions are not followed. Goods Manufactured in Pakistan. Page 17 of tender document is followed for offering just and fair evaluations. 6. Page 13 of tender document, the word "Equivalent" is mentioned and is inclusive for the evaluations. 7. Conclusion: Violations of PPRA are commissioned creating cause for raising the question of mis-procurement in entirety. Prayer: Please re-tender, avoid to agitate before adjudication forums, referring to TIP and raise voice of mis-procurement.

Case	Y	Objection Decision	Y	Status	Y	Escalated From Admin	Y
19082024				Open			

Back Submit

**Transcript**

Refer to Tender No. 07/0001/00-0/1-2023: Technical Evaluation Report August 12, 2024 published on EPAD (not on PPRA).

Per PPRA rules:

1. The evaluated Un-suitability of our company cannot sustain
2. The equivalence to OEM /Perkins brand is the obligatory consideration for fair evaluations.
3. Further 10(2) Specifications prohibits inclusion of reference to brand name, model number.
4. Still further 10(3) retains the principle of fair competition based on equivalent competition.

**Tender conditions:**

5. Price Schedule: Goods Manufactured in Pakistan (Page 17) of tender document is followed for offering just and fair evaluations.
6. Page 13 of tender document, the word "Equivalent" is mentioned and is inclusive for the evaluations.
7. Conclusion: Violations of PPRA are commissioned creating cause for raising the question of mis-procurement in entirety.

**Prayer:** Please re-tender, avoid to agitate before adjudication forums, referring to TIP and raise voice of mis-procurement.



DATE: 20-08-2024

TO: THE ADDITIONAL GENERAL MANAGER, MECHANICAL  
PAKISTAN RAILWAYS  
HEADQUARTERS OFFICE,  
LAHORE

COPY TO: GRIEVANCE REDRESSAL COMMITTEE (PROCUREMENT RELATING  
TO MECHANICAL AND ELECTRICAL DEPARTMENTS)  
1. ADDL. GENERAL MANAGER/MECHANICAL  
2. CHIEF MECHANICAL ENGINEER/LOCOMOTIVE  
PAKISTAN RAILWAYS HQ OFFICE, LHR

SUB: REDRESSAL OF GRIEVANCE CAUSED BY PROCURING AGENCY BY  
ANNOUNCEMENT OF TECHNICAL EVALUATION REPORT DTD 12-08-2024

Your Ref: TENDER / BID NUMBER 07/0001/00-04-2023 DESCRIPTION OF MATERIALS - 4  
ITEMS TENDER OPENED ON 08-07-2024 at 10:00 AM

RESPECT

Being aggrieved by the contents of Technical Evaluation Report dated 12-08-2024 issued by  
DCP-II HQ Tender Pakistan Railway, CCP Office.

FACTS:

1. We are one of the biggest manufacturer of Filters including Industrial, Power and Customer Design in the country. The manufacturing unit is situated at N-43, S.I.E.E., Kotri with ISO certification 9001-2015.
2. Our company here in named QAIM LOCOMOTIVE MFG (PVT) LTD participated in the bidding process. The tender bid proposal was submitted on 08-07-2024 opened on the same day.
3. As per technical evaluation report, our participation has been rejected with the reason "Un-suitable" with remarks "Un-suitable due to firm quoted other than OI M Brand i.e. Perkin Elmer UK, as per Special Terms and Condition GCC clause No. 35/25 of tender documents"
4. We would like to contest the Technical Evaluation Report with following tangible facts

- i. At the time of downloading the tender, only one document namely "BID DOCUMENTS Bid No 07/0001/00-04-2023 Opening Date Procurement of General Goods [Oil Filter etc. - 04 Items]" comprising 26 pages.
- ii. We never found any document pertaining to GCC (General Conditions of Contract) but a page heading "SECTION VIII: SPECIAL CONDITIONS OF THE CONTRACT (SCC)" was found at page no. 22 to 26. This section relate to Special Conditions of Contract (SCC) shall supplement the GCC.



In the whole document we never found any document indicating about time period for use of M Brand i.e. Petrol Filter, which name and brand name is prohibited as per P.P.R.A Rule (10) appended below

Quote

10. Specifications -

(2) Any terms, specifications, standards, features, characteristics and requirements prescribing the technical or quality characteristics shall be generic in nature and shall not include reference to brand name, model number, catalogue number, name or origin of the country or similar classification.

(3) In case the procuring agency is convinced that the use of or a reference to a brand name or a catalogue number is essential to complete, an otherwise incomplete specification, and no other sufficiently precise or understandable way of describing the characteristics of the goods, works or services to be procured is provided, the words "or equivalent" shall be used, after recording specific justifications in writing thereon. The procuring agency shall be responsible to define the parameters of "equivalence" for all participants to procurement process, to ensure transparency.

Unquote -

As per 10 (2) Specifications of P.P.R.A Rule, procuring agency cannot insist for any brand name, model number or origin of the country. As well as 10 (3) Specification a word "Equivalent" should be clearly mentioned in the tender does which retains the principle of fair competition based on equivalent competition.

Further, the tender documents at page 11 shows

"SECTION VI STANDARD FORMS"

Schedule Goods Manufactured in Pakistan, Given Bellow the Table at Page No. 10"

It clarifies that the requirement of procuring agency includes goods manufactured in Pakistan

Also, there were 03 types of Price schedules were given at page no. 15, 16 & 17 with following narration

Price Schedule: Goods Manufactured/Outside Pakistan, to be Imported (Page 15)

Price Schedule: Goods Manufactured Outside Pakistan, already imported? (Page 16)

Price Schedule: Goods Manufactured in Pakistan (Page 17)

Mean, the tender documents clearly indicate that the either import or local both can participate in the bidding tender proceedings and eligible participation of local home manufactured filters.

## QAIM AUTOMOTIVE MFG.(PVT.) LTD.

Manufacturer of: Automotive, Industrial, Power & Custom Design Filters.

Karachi Plant: D-242 Malirville, B.I.T.E. Karachi-76700, Pakistan. Ph # 02-21-32663780 & 02-21-32601170

Head Office: 203-206 Prince Centre, Pready Street, Daddar (Karachi-74400, Pakistan. Ph # 02-21-32733000, 32733024, 32732870

Fax # 02-21-32720410 Email info@qaimfilters.com.pk, qaimfilters@gmail.com

Regional Office: 180 Badami Bagan, Lahore Pakistan. Ph # 02-42-37708801-04 Ph # 042-37701465



vi) Please refer to below para extracted from "Technical Specifications" mentioned at page 13 which clearly mentioned to avoid brand name / catalogue number and restrict to adhere with the word "Equivalent" giving a chance to domestic participation as well as to strengthen more participation for fair competition based on equivalent.

Quote

Reference to brand name and catalogue number should be avoided as far as possible where unavoidable (to complete an otherwise incomplete specification) this should always be followed by the words "or **equivalent**". Where appropriate, drawings, including site plans as required, may be furnished by the Procuring agency with the bidding documents. Similarly, the Supplier may be requested to provide drawings or samples either with its Bid or for prior review by the Procuring agency during "Contract Execution Quality Determining Parameters" Tripnote.

The outcome of Technical Evaluation Report exhibits that procuring agency is giving preference to foreign origin over local based parties while the domestic participation will also save the FF and help in growth of GDP as well as increase the share of employment.

Prayer

With above submissions, it is prayed that the grievance committee / authority may be pleased to re-tender to avoid to agitate before adjudication forums, referring to LLP and raise voice of improvement OR declare our company as a "Suitable" on the basis of equivalence / similar specifications which has been undertaken and fully complied with against the requirement of tender.

THANKING YOU

FOR QAIM AUTOMOTIVE MFG. (PVT) LTD

*Handwritten signature*  
20/12

C.C. - THE CHIEF CONTROLLER OF PURCHASE, PAKISTAN RAILWAYS, HEAD QUARTERS, LAHORE

ENCLOSURE



Office of the C.C.P.  
No. \_\_\_\_\_

**QAIM AUTOMOTIVE MFG. (PVT.) LTD.**

Manufacturer of: Automotive, Industrial, Power & Customer Design Filters.  
 Karachi Plant: D-242 Metroville, SITE, Karachi-75700, Pakistan Ph # 02-21-3250760 & 02-21-32501178  
 Head Office: 203-208 Prince Centre, Proad / Street, Saddar Karachi-74400 Pakistan Ph # 02-21-32733000 32733024 32732878  
 Fax # 02-21-32720419 Email: info@qaimfilters.com.pk, qaimfilters@gmail.com  
 Regional Office: 100 Badami Bazar, Lahore Pakistan Ph # 02-42-3770515, 3770516 Ph # 042-37704455



**ORIGINAL FILTERS**

DATED: 20-08-2024

ISO  
9001-2015  
CERTIFIED

**TO: THE ADDITIONAL GENERAL MANAGER / MECHANICAL  
PAKISTAN RAILWAYS  
HEADQUARTERS OFFICE,  
LAHORE**

**COPY TO: GRIEVANCE REDRESSAL COMMITTEE (PROCUREMENT RELATING  
TO MECHANICAL AND ELECTRICAL DEPARTMENTS)  
1. ADDL. GENERAL MANAGER / MECHANICAL  
2. CHIEF MECHANICAL ENGINEER / LOCOMOTIVE  
PAKISTAN RAILWAYS HQ OFFICE, LHR**

**SUB: REDRESSAL OF GRIEVANCE CAUSED BY PROCURING AGENCY BY  
ANNOUNCEMENT OF TECHNICAL EVALUATION REPORT DT 12-08-2024:**

**Your Ref: TENDER / BID NUMBER 07/0001/00-0/1-2023 DESCRIPTION OIL FILTER ETC = 4  
ITEMS TENDER OPENED ON 08-07-2024 @ 10:00 AM**

DEAR SIR,

Being aggrieved by the contents of Technical Evaluation Report dated 12-08-2024 issued by DCP-IL/ HC Tender Pakistan Railway, CCP Office.

**FACTS:**

1. We are one of the biggest manufacturer of Filters including Industrial, Power and Customer Design in the country. The manufacturing unit is situated at N-13, S.I.T.E., Kotri with ISO certification 9001:2015.
2. Our company herein named QAIM AUTOMOTIVE MFG. (PVT) LTD participated in the bidding process. The Tender bid / proposal was submitted on 08-07-2024 opened on the same day.
3. As per technical evaluation report, our participation has been rejected with the reason "Un-Suitable" with remarks "Un-Suitable due to firm quoted other than OEM Brand i.e. Perkin /UK, as per Special Terms and Condition GCC clause No. 35/25 of tender documents"
4. We would like to contest the Technical Evaluation Report with following tangible / real grounds as follows:
  - i. At the time of downloading the tender, only one document namely "BID DOCUMENTS Bid No.07/0001/00-0/1-2023 Opening Date Procurement of General Goods [Oil Filter etc. = 04 Items]" comprising 26 pages.
  - ii. We never found any document pertaining to GCC (General Conditions of Contract) but a page heading "SECTION VIII: SPECIAL CONDITIONS OF THE CONTRACT (SCC)" was found at page no. 22 to 26. This section relate to Special Conditions of Contract (SCC) shall supplement the GCC.

**QAIM AUTOMOTIVE MFG.(PVT.) LTD.**

Manufacturer of: Automotive, Industrial, Power & Customer Design Filters.

Karachi Plant : D-242 Metroville, S.I.T.E. Karachi-75700, Pakistan. Ph # 92-21-32563750 & 92-21-32561173

Head Office : 203-206, Prince Centre, Pinedy, Sirifaf, Saddar Karachi-74400, Pakistan. Ph # 92-21-32733000, 32733024, 32732878

Fax # 92-21-32720419 Email info@qaimfilters.com.pk, qaimfilters@gmail.com

Regional Office : 180 Badami Bagh, Lahore Pakistan. Ph # 92-42-37703881-81 Ph # 042-37701485

- iii. In the whole document we never found any document indicating about "firm quote only OEM Brand i.e Perkin /UK" while giving such brand name is also prohibited as per PPRA Rule (10) appended blow:

<<Quote>>

10. Specifications.-

(2) Any terms, specifications, standards, features, characteristics and requirements prescribing the technical or quality characteristics shall be generic in nature and shall not include reference to brand name, model number, catalogue number, name or origin of the country or similar classification.

(3) In case, the procuring agency is convinced that the use of or a reference to a brand name or a catalogue number is essential to complete, an otherwise incomplete specification, and no other sufficiently precise or understandable way of describing the characteristics of the goods, works or services to be procured is provided, the words "or equivalent" shall be used, after recording specific justifications in writing therein. The procuring agency shall be responsible to define the parameters of "equivalence" for all participants to procurement process, to ensure transparency.

<<Unquote>>

- iv. As per 10. (2) Specifications of PPRA Rule, procuring agency cannot insist for any brand name, model number or origin of the country. As well as 10 (3) Specification a word "Equivalent" should be clearly mentioned in the tender docs which retains the principle of fair competition based on equivalent competition.

- v. Further, the Tender documents at page (14) shows:

"SECTION VI: STANDARD FORMS"

"Schedule: Goods Manufactured in Pakistan, Given Bellow the Table at Page No.16"

It clarifies that the requirement of procuring agency includes goods manufactured in Pakistan.

- vi. Also there were 03 types of Price schedules were given at page no. 15, 16 & 17 with following narration:

Price Schedule: Goods Manufactured Outside Pakistan, to be Imported (Page 15)

Price Schedule: Goods Manufactured Outside Pakistan, already imported\* (Page 16)

Price Schedule: Goods Manufactured in Pakistan (Page 17)

## QAIM AUTOMOTIVE MFG.(PVT.) LTD.

Manufacturer of: Automotive, Industrial, Power & Customer Design Filters.

Karachi Plant : D-242 Metroville, S.L.T.E. Karachi-75700, Pakistan. Ph # 92-21-32563750 & 92-21-32561178

Head Office : 203-206, Prince Centre, Pressy Street, Saddar Karachi-74400, Pakistan. Ph # 92-21-32733000, 32733024, 32732678

Fax # 92-21-32720119 Email info@qaimfilters.com, pk, qaimfilters@gmail.com

Regional Office : 130 Barlami Bugh, Lahore Pakistan. Ph # 92-42-37708881-84 Ph # 92-42-37701485



Means the tender documents clearly indicate that the either import or local both can participate in the bidding / tender proceedings and eligible participation of local / domestic manufacturers.

- vii. Please refer to below para extracted from "Technical Specifications" mentioned at page 13 which clearly mentioned to avoid brand name / catalogue number and restrict to adhere with the word "Equivalent" giving a chance to domestic participation as well as to strengthen more participation for fair competition based on equivalent.

<<Quote>>

Reference to brand name and catalogue number should be avoided as far as possible; where unavoidable (to complete an otherwise incomplete specification) they should always be followed by the words "or **equivalent.**" Where appropriate, drawings, including site plans as required, may be furnished by the Procuring agency with the bidding documents. Similarly, the Supplier may be requested to provide drawings or samples either with its bid or for prior review by the Procuring agency during contract execution. Quality Determining Parameters" <Unquote>>

- viii. The outcome of Technical Evaluation Report exhibits that procuring agency is giving preference / favouring to other two import based parties while the domestic participation will also save the FE and help in growth of GDP as well as increase the share of employment.

#### Prayer

With above submissions, it is prayed that the grievance committee / authority may be pleased to re-tender to avoid to agitate before adjudication forums, referring to TIP and raise voice of mi-procurement OR declare our company as a "Suitable" on the basis of equivalence / similar specifications which has been undertaken and fully complied with against the requirement of tender.

**THANKING YOU**

**FOR QAIM AUTOMOTIVE MFG. PVT LTD**

**C.C: THE CHIEF CONTROLLER OF PURCHASE, PAKISTAN RAILWAYS, HEAD QUARTER, LAHORE**

**ENCLS: Appropriate**



## **QAIM AUTOMOTIVE MFG.(PVT.) LTD.**

Manufacturer of: Automotive, Industrial, Power & Customer Design Filters.

Karachi Plant : D-242 Metroville, S.I.T.E. Karachi-75700, Pakistan. Ph # 92-21-32563750 & 92-21-32561178

Head Office : 203-206, Prince Centre, Prentis Street, Saddar Karachi-74400, Pakistan. Ph # 02-21-32733000, 32733021, 32732878

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Regional Office : 180 Badami Bagh / Lahore Pakistan. Ph # 92-42-3770881-84, Ph # 042-3701485

**TECHNICAL EVALUATION REPORT**  
**(AS PER RULE 36 OF PPRA 2004)**

**Subject: - ADV. Tender No.07/0001/00-0/1-2023 opened on 08-07-2024 for the procurement of Oil Filter etc = 04 Items.**



1. Name of Procuring Agency: Pakistan Railways, CCP Office.
2. Method of Procurement: Opened Advertised Tender through print media and websites of Pakistan Railways as well as PPRA.
3. Title of Procurement: Oil Filter etc = 04 Items
4. Tender Inquiry No: 07/0001/00-0/1-2023
5. Date & time of Bid Closing: 08-07-2024 during office hours.
6. Nos of Bids Received: Three = (03)
7. Criteria for Bid Evaluation: According to tender terms & conditions.
8. Details of Bid (s) Evaluation: At PP-04 of tender case.

Name of Firms participated in the subject tender.	Technical Evaluation carried out by consumer (CEE office).	Rule/Regulation/SBD/Policy/Basis for Rejection/Acceptance as per Rule 35 of PPRA Rules- 2004.
M/s.Nazir Engineering & Services,266-Baddar Block Allam Iqbal Town Lahore.	Suitable for all Items.	As per Pakistan Railways requirements
M/s. M B Q Traders, Alama Iqbal Road, Gulberg, Town, Lahore.	Suitable for all Items.	As per Pakistan Railways requirements
M/s. Qaim Original Filters 203-206, Prince Center Preedy Street Saddar, Karachi.	Un-Suitable	Un-Suitable due to firm quoted other than OEM brand i.e Perkin/UK. As per Special term and conditions GCC clause No 35/25 of tender documents.

Note:- Financial Bid of suitable bidders will be opened on 19-08-2024 at 10.30 hours in the visiting room of CCP office.

HC/EC

For notice board

  
DCP-II  
  
HC Tender 12/8/24

# PAKISTAN RAILWAYS



**OFFICE OF THE CHIEF CONTROLLER OF PURCHASE,  
PAKISTAN RAILWAYS, HEADQUARTERS OFFICE,  
EMPRESS RAOD, LAHORE**

**BID DOCUMENTS  
Bid No.07/0001/00-0/1-2023  
Opening Date  
Procurement of General Goods  
[Oil Filter etc. = 04 Items]**

**National Standard Bidding Documents for Procurement of  
General Goods**

In Pursuance of Section 27 of PPRA Ordinance, 2002 read with  
Rule 23 of Public Procurement Rules, 2004, Public Procurement  
Regulatory Authority.

## **Technical Specifications**

### **Notes for Preparing the Technical Specifications**

A set of precise and clear specifications is a prerequisite for bidders to respond realistically and competitively to the requirements of the Procuring agency without qualifying their bids. The specifications must be drafted to permit the widest possible competition and, at the same time, present a clear statement of the required standards of workmanship, materials, and performance of the goods and services to be procured. Only if this is done will the objectives of economy, efficiency, and fairness in procurement be realized, responsiveness of bids be ensured, and the subsequent task of bid evaluation facilitated. The specifications should require that all goods and materials to be incorporated in the goods be new, unused, and of the most recent or current models, and that they incorporate all recent improvements in design and materials unless provided for otherwise in the contract.

Samples of specifications from previous similar procurements in the same country are useful in this respect. The use of metric units is encouraged. Depending on the complexity of the goods and the repetitiveness of the type of procurement, it may be advantageous to standardize the General Technical Specifications and incorporate them in a separate subsection. The General Technical Specifications should cover all classes of workmanship, materials, and equipment commonly involved in manufacturing similar goods, although not necessarily to be used in a particular procurement. Deletions or addenda should then adapt the General Technical Specifications to the particular procurement.

Care must be taken in drafting specifications to ensure that they are not restrictive. In the specification of standards for equipment, materials, and workmanship, recognized international standards should be used as much as possible. Where other particular standards are used, whether national standards of the Procuring Agency's country or other standards, the specifications should state that equipment, materials, and workmanship that meet other authoritative standards, and which ensure at least a substantially equal quality than the standards mentioned, will also be acceptable. The following clause may be inserted in the Special Conditions of Contract or the Technical Specifications.

#### **Sample Clause: Equivalency of Standards and Codes**

Wherever reference is made in the Technical Specifications to specific standards and codes to be met by the goods and materials to be furnished or tested, the provisions of the latest current edition or revision of the relevant shall apply, unless otherwise expressly stated in the Contract. Where such standards and codes are national or relate to a particular country or region, other authoritative standards that ensure substantial equivalence to the standards and codes specified will be acceptable.

Reference to brand name and catalogue number should be avoided as far as possible; where unavoidable (to complete an otherwise incomplete specification) they should always be followed by the words "or equivalent." Where appropriate, drawings, including site plans as required, may be furnished by the Procuring agency with the bidding documents. Similarly, the Supplier may be requested to provide drawings or samples either with its bid or for prior review by the Procuring agency during contract execution.

Quality Determining Parameters

## SECTION VI: STANDARD FORMS

STANDARD FORMS FOR (Single Stage Two Envelope Procedure)

### Table of Forms

<b>Letter of Bid – Technical Proposal Letter of Bid - Financial Proposal Bidder</b>	<b>(Mandatory: Download, fill and submit with bid)</b>
<b>Information Form</b>	<b>(Mandatory: Download, fill and submit with bid)</b>
<b>Bidder's JV Members Information Form</b>	<b>(Mandatory: Download, fill and submit with bid)</b>
<b>Schedule: Goods Manufactured in Pakistan</b>	<b>Given Bellow the Table at Page No.16</b>
<b>Form of Bid Security (Bid Bond) Form of Bid-Securing Declaration</b>	<b>(Mandatory: Download, fill and submit with bid)</b>
<b>Manufacturer Authorization</b>	<b>(Mandatory: Download, fill and submit with bid)</b>
<b>Copy of Purchase Order DAP (sample)</b>	<b>Download, fill and submit with bid)</b>
<b>Pakistan Railway website (LINK: <a href="http://pakrail.gov.pk">pakrail.gov.pk</a>)</b>	

### Price Schedule Form

[The Bidder shall fill in these Price Schedule Forms in accordance with the instructions indicated. The list of line items in column 1 of the Price Schedules shall coincide with the List of Goods and Related Services specified by the Purchaser in the Schedule of Requirements.]

**Price Schedule: Goods Manufactured Outside Pakistan, to be Imported**

Date: \_\_\_\_\_ (Group C Bids, goods to be imported) No: \_\_\_\_\_

Currencies in accordance with ITB 16 Alternative No: \_\_\_\_\_  
Page No. \_\_\_\_\_ of \_\_\_\_\_

1	2	3	4	5	6	7	8	9
Line Item No	Description of Goods	Country of Origin	Delivery Date as defined by Incoterms	Quantity and physical unit	Unit price APPLICABLE INCOTERM [insert place of destination] in accordance with ITB 15.8	Price per line item including APPLICABLE INCOTERM (Col. 5x6)	Price per line item for inland transportation and other services required in the Pakistan to convey the Goods to their final destination specified in BDS	Total Price per Line item (Col. 7+8)
1	Oil Filter (Part No.CH 10929)	[insert country of origin of the Good]	4 Months	600 Nos.	[insert unit price CIP per unit] DAP	[insert total CIP price per line item] DAP	[insert the corresponding price per line item]	[insert total price of line item]
2	Air Filter (Part No.SEV551F/4)		4Months	240 Nos.				
3	Pre-Fuel Filter (Part No.CH 10930)		4Months	600 Nos.				
4	Fuel Filter (Part No.CH 10931)		4Months	600 Nos.				
							<b>Total Price</b>	

Name of Bidder [insert complete name of Bidder] Signature of Bidder [signature of person signing the Bid] Date [insert Date]

**Price Schedule: Goods Manufactured Outside Pakistan, already imported\***

Date: (Group C Bids, Goods already imported) RFB No: \_\_\_\_\_  
 Alternative No: \_\_\_\_\_  
 Currencies in accordance with ITB 16 Page N  of \_\_\_\_\_

1	2	3	4	5	6	7	8	9	10	11	12
Line Item No	Description of Goods	Country of Origin	Delivery Date as defined by Incoterms	Quantity and physical unit	Unit price including Custom Duties and Import Taxes paid, in accordance with ITB 14.8(c)(i)	Custom Duties and Import Taxes paid per unit in accordance with ITB 15.7(a)(ii) [to be supported by documents]	Unit Price net of custom duties and import taxes, in accordance with ITB 15.7	Price per line item net of Custom Duties and Import Taxes paid	Price per line item for inland transportation and other services required in the Purchaser's Country to convey the goods to their final destination, as specified in BDS in accordance with ITB 15.7	Sales and other taxes paid or payable per item if Contract is awarded (in accordance with ITB 15.7	Total Price per line item (Col. 9+10)
1	Oil Filter (Part No.CH 10929)	[insert country of origin of the Good]	4Months	600 Nos.	[insert unit price per unit]	[insert custom duties and taxes paid per unit]	[insert unit price net of custom duties and import taxes]	[insert price per line item net of custom duties and import taxes]	[insert price per line item for inland transportation and other services required in the Purchaser's Country]	[insert sales and other taxes payable per item if Contract is awarded]	[insert total price line item]
2	Air Filter (Part No.SEV551F/4)		4Months	240 Nos.							
3	Pre-Fuel Filter (Part No.CH 10930)		4Months	600 Nos.							
4	Fuel Filter (Part No.CH 10931)		4Months	600 Nos.							
										Total Bid Price	

Name of Bidder [insert complete name of Bidder] Signature of Bidder [Signature of person signing the Bid] Date [insert date]

\* [For previously imported Goods, the quoted price shall be distinguishable from the original import value of these Goods declared to customs and shall include any rebate or mark-up of the local agent or representative and all local costs except import duties and taxes, which have been and/or have to be paid by the Purchaser. For clarity the Bidders are asked to quote the price including import duties, and additionally to provide the import duties and the price net of import duties which is the difference of those values.]

**Price Schedule: Goods Manufactured in Pakistan**

(Group A and B Bids) Currencies in accordance with ITB 15

Date: \_\_\_ RFB No: \_\_\_  
 Alternative No: \_\_\_  
 Page No of \_\_\_

Purchaser's Country \_\_\_\_\_

1	2	3	4	5	6	7	8	9	10
Line Item No	Description of Goods	Delivery Date as defined by Incoterms	Quantity and physical unit	Unit price EXW	Total EXW price per line item (Col.4*5)	Price per line item for inland transportation and other services required in the Purchaser's Country to convey the Goods to their final destination	Cost of local labor, raw materials and components from with origin in the Purchaser's Country % of Col. 5	Sales and other taxes payable per line item if Contract is awarded (in accordance with ITB 15.7	Total Price (line item (6+7)
1	Oil Filter (Part No.CH 10929)	4Months	600 Nos.	[insert EXW unit price]	[insert total EXW price per line item]	[insert the corresponding price per line item]	[insert cost of local labor, raw material and components from within the Purchaser's country as a % of the EXW price per line item]	[insert sales and other taxes payable per line item if Contract is awarded]	[insert total price per item]
2	Air Filter (Part No.SEV551F/4)	4Months	240 Nos.						
3	Pre-Fuel Filter (Part No.CH 10930)	4Months	600 Nos.						
4	Fuel Filter (Part No.CH 10931)	4Months	600 Nos.						
<b>Total Price</b>									

Name of Bidder [insert complete name of Bidder] Signature of Bidder [signature of person signing the Bid] Date [insert date]