



**T R A N S P A R E N C Y  
INTERNATIONAL-PAKISTAN**

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30<sup>th</sup> December, 2016

TL16/3012/7A

Mr. Irfan Ali,  
Chairman,  
Pakistan International Airlines,  
Karachi.

**Sub: Complaint against Hiring of Consultancy Services for Construction of  
Various PIA Buildings/ Facilities at the New Islamabad International Airport-  
Violation of PPRA Rules & Regulations.**

Dear Sir

Transparency International Pakistan has received a complaint from M/s Engineering Consultants International (Private) Limited (Copy Enclosed).


The complainant has alleged that;

1. The technical scores were not disclosed publicly before public opening of the financial proposals.
2. ECIL had undertaken and completed several aviation sector projects in Pakistan and abroad, which also includes cargo handling facilities.
3. Inadvertently or otherwise, PIA has deviated from declared procedure as identified under item 5.2 of the RFP.
4. It is apparent that the Financial Proposals were to be prepared for three different project components, which were considered independent of each other, including cost components for design and construction supervision.
5. The technical scores are also to be given to all bidders. As stated above, PIA did not announce the technical scores at the time of financial opening, which is against the PPRA Rules.

The Chairman, PIA is requested to kindly examine the complaint and if found genuine take necessary action against all those officers involved in corrupt practices.

Transparency International Pakistan is striving for across the board application of Rule of Law, which is the only way to stop corruption.

With Regards,

  
Sohail Muzaffar  
Chairman

Copies forwarded for the information with request to take action under their mandate to:

1. Secretary to Prime Minister, Islamabad.
2. Director General, NAB, Karachi.
3. Chairman, Prime Minister's Inspection Commission, Islamabad.
4. Registrar, Supreme Court of Pakistan, Islamabad.
5. Managing Director, PPRA, Islamabad.

**ECIL**

Ref: ECIL/D&amp;C/67/2016/1930

Date: December 28, 2016

**General Manager (Projects),**  
 Ground Floor PIA Admin Block,  
 Islamabad Airport,  
 Islamabad.  
 Tel: +92 51 928 0975  
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Subject: **HIRING OF CONSULTANCY SERVICES FOR CONSTRUCTION OF VARIOUS PIA BUILDINGS/FACILITIES AT THE NEW ISLAMABAD INTERNATIONAL AIRPORT - VIOLATION OF PPRA RULES & REGULATIONS**

Dear Mr. Bari,

This is in continuation of our e-mail dated December 22, 2016.

While we earnestly thank PIA for inviting ECIL on the occasion of public opening of the financial proposals on subject procurement, we reiterate our deep concern that despite repeated requests from our authorized representatives; who were attending the said occasion, the technical scores were not disclosed publicly before public opening of the financial proposals.

PIA; as one of our august clients in Pakistan, may appreciate the fact that ECIL as a Lead Firm presented an experienced and formidable group of specialist consultants, which included; (i) Airport de Paris International (France); (ii) IO-Consultants (Germany); and (iii) AA associates (Pakistan), which further compliment rich experience of ECIL in aviation sector/ECIL has undertaken and completed several aviation sector projects in Pakistan and abroad, which also includes the Isphani Hangar at Karachi (Client: PIA) and more recently the Multan International Airport (Client: CAA), which also includes cargo-handing facilities. In addition, ECIL and ADPi both have rich experience in planning, designing and construction supervision of airports, including airside and landside infrastructure and allied facilities. We are confident that our combined national and international experience must have been reviewed and considered in-sync with renewed aspirations of our premiere national flag-carrier airline to revive itself through application of contemporary and state-of-the-art technologies to regain its top position in the aviation industry. We, therefore, consider it logical that our Group must have been evaluated significantly higher than any other participating groups on the said procurement initiative.



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With above preamble, we are of view that on December 22, 2016, inadvertently or otherwise, PIA has deviated from declared procedure as identified under Item 5.2 of the RFP, which states that:

**5.2 Financial Proposal**

*The financial proposals of the technically qualified consulting firms on the basis of evaluation of technical proposals in three different packages shall be opened in the presence of the representatives of these firms, who shall be invited for the occasion and care to attend. Client shall inform the technically qualified firms regarding the date and time for opening the financial proposals. The total cost of each proposal shall be publicly announced to the attending representatives of the firms.*

From the above, it is apparent that the Financial Proposals were to be prepared for three different project components, which were considered independent of each other; including cost components for design and construction supervision. Therefore, it was necessary to;

- a) assess and ascertain if each of the participating Consultant has taken all such project components independently, as the RFP distinctly indicated in such clarity that "Client, due to unforeseen circumstances, reserve the right to drop any package from the scope of work. All payments will be made according to the actual work done, without any claim by consultancy firm for the dropped package". This necessitated to have all three components to have independent design and supervision teams and accordingly priced, i.e., three separate price packages.
- b) make separate public disclosure for each of the three components separately as per Item 5.2 of the RFP.

Furthermore, it is to underline that in spirit of transparency and in accordance with norms observed during public opening of the financial proposals, our representative had repeatedly requested you to kindly disclose the technical scores secured by each participating consultant, but in vain. We are of view that PIA would have upheld highest standards of transparency if the technical scores secured by each Consultant were disclosed and shared with all participants before opening/announcing the financial numbers. It is to highlight that practices and procedures adopted by International Funding Agencies, such as the World Bank, reads as follows in the respective sections of the RFP that they issue on service procurement initiatives reads as follows:

*The Financial Proposals shall be opened by the Client's evaluation committee in the presence of the representatives of those Consultants whose proposals have passed the minimum technical score. At the opening, the names of the Consultants, and the overall technical scores, including the break-down by criterion, shall be read aloud. The Financial Proposals will then be inspected to confirm that they have remained sealed and unopened. These Financial Proposals shall be then opened, and the total prices read aloud and recorded. Copies of the record shall be sent to all Consultants who submitted Proposals and to the Bank.*

**ECIL**

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The evaluation report of technical score has to be given to bidders whose technical bid is rejected as per rule 36 (viii) before opening of financials bids of bidders who passes technical evaluation. Thus, the technical scores are also to be given to all bidders. As stated above, PIA did not announce the technical scores at the time of financial opening, which is against the PPRA Rules.

In light of above, we request logical reason on criteria adopted for evaluation of consultants and scores assigned to specific experience in aviation sector (international and national). We also request that a Grievance Committee be constituted and called upon in order to look into our concern as per PPRA Rules.

Very truly yours,  
for **ENGINEERING CONSULTANTS INTERNATIONAL (PRIVATE) LIMITED,**

  
**(Muhammad Irfan Jan)**  
Deputy General Manager (Development & Contracts)  
[irfan.jan@ecil.com](mailto:irfan.jan@ecil.com)



Cc: - Chairman, PIA  
- Chairman, PPRA  
✓ Chairman, Transparency International Pakistan